

Office of the Sheriff - Jefferson County



411 S. Center Avenue
Jefferson, Wisconsin 53549-1703

Paul S. Milbrath, Sheriff

Jeffrey Parker, Chief Deputy

Jerry Haferman
Administrative Captain

★ Duane Scott
Patrol Captain

★ Paul Wallace
Jail Captain

September 8, 2015

To: Sheriff Paul Milbrath
Chief Deputy Jeffrey Parker
County Administrator Benjamin Wehmeir
Corporation Counsel Blair Ward
Members of the Jefferson County Infrastructure Committee
Members of the Law Enforcement Committee

Reference: Jefferson County Sheriff's Office Camera System

Dear Members;

The camera system at the Sheriff's Office is in dire need of replace. We currently are unable to obtain parts for the system to maintain it. The County Board approved the issuance of a Request for Proposal to replace the camera system.

An RFP was developed and submitted for bid through the counties website. We received bids from 5 vendors to install the new system.

- 911 Security Cameras 143,700.00
- VTI Security 182,766.00
- Enterprise Systems Group 261,059.53
- Per Mar Security 203,318.00
- Fuse Electric & Security 99,999.00

These responses were reviewed by Chief Deputy Jeffrey Parker, Captain Paul Wallace, and Sgt. Jason Hacht. The top three responses are listed on the attached page based upon their completeness of their response, adherence to the RFP's specifications, and price.

References were check on the top 3 companies and at this time I find that all of the top companies have a very good relationship with their former customers.

In checking with the Better Business Bureau I find that 911 Security Cameras and VTI Security have an A+ rating by them. I was unable to locate any information on Enterprise Systems Group.

VENDER CHOICE:

After reviewing all of responses and verifying information contained in those responses, it is my opinion that the contract be awarded to **911 Security Cameras of Dallas, TX.**

They are compliant in all areas of the RFP specifications and are the lowest of the top three bids. They also have a past working relationship with Jefferson County having installed the new courthouse security system recently.

I look forward to discussing this with you.

Respectfully

Captain Paul Wallace

Captain Paul Wallace
Jefferson County Sheriff's Office
Jail Division



Jefferson County Sheriff's Office Security Camera System



BID RESULTS

Company	911 Security Cameras	Top 3 Compliant Bids			Fuse Electrical Systems
		VTI Security	Enterprise Systems	Per Mar Security Service	
Bid Amount	143,700.00	182,766.00	261,059.53	203,318.00	99,999.00
Compliant Cameras	YES	YES	YES	UNKNOWN	YES
Compliant NVR's	YES	YES	YES	UNKNOWN	YES
Compliant Cabling	YES	YES	YES	UNKNOWN	NO
Compliant Monitors	YES	YES	YES	UNKNOWN	NO
Compliant Training	YES	YES	YES	UNKNOWN	UNKNOWN
Compliant Warranty	YES	YES	YES	UNKNOWN	NO
Complaint 24/7 Assistance	YES	YES	YES	UNKNOWN	UNKNOWN
Bid Spec Compliant	YES	YES	YES	UNKNOWN	NO