

**GENERAL FINANCIAL CONDITION
JEFFERSON COUNTY WISCONSIN
March 1, 2013**

Available Cash on Hand		
February 1, 2013	\$	43,467.53
February Receipts	\$	<u>12,808,676.01</u>
 Total Cash	\$	 12,852,143.54
Disbursements		
General - February 2013	\$	11,864,339.59
Payroll - February 2013	\$	<u>1,166,410.56</u>
 Total Disbursements	\$	 <u>13,030,750.15</u>
 Total Available Cash	\$	 (178,606.61)
Cash on Hand (in bank) Mar. 1, 2013	\$	1,491,742.92
Less Outstanding Checks	\$	<u>1,670,349.53</u>
 Total Available Cash	\$	 (178,606.61)
AIM Government & Agency Portfolio	\$	3,992,165.47
Local Government Investment Pool - General	\$	24,532,862.55
Institutional Capital Management	\$	16,087,502.30
Local Government Investment Pool -Clerk of Courts	\$	25,905.02
Local Government Investment Pool -Farmland Preservation	\$	252,502.11
Local Government Investment Pool -Parks/Liddle	\$	<u>87,377.69</u>
	\$	44,978,315.14
2013 Interest - Super N.O.W. Account	\$	343.90
2013 Interest - L.G.I.P. - General Funds	\$	3,704.37
2013 Interest - ICM	\$	47,455.52
2013 Interest - AIM	\$	133.22
2013 Interest - L.G.I.P. - Parks /Carol Liddle Fund	\$	18.83
2013 Interest - L.G.I.P. - Farmland Preservation	\$	54.40
2013 Interest - L.G.I.P. - Clerk of Courts	\$	<u>5.58</u>
Total 2013 Interest	\$	51,715.82


 JOHN E. JENSEN
 JEFFERSON COUNTY TREASURER



WISCONSIN COLLEGE
OF OSTEOPATHIC MEDICINE

Gregg S. Silberg, D.O., R.Ph., F.A.C.O.I., F.A.O.C.R.

Executive Vice President and Dean

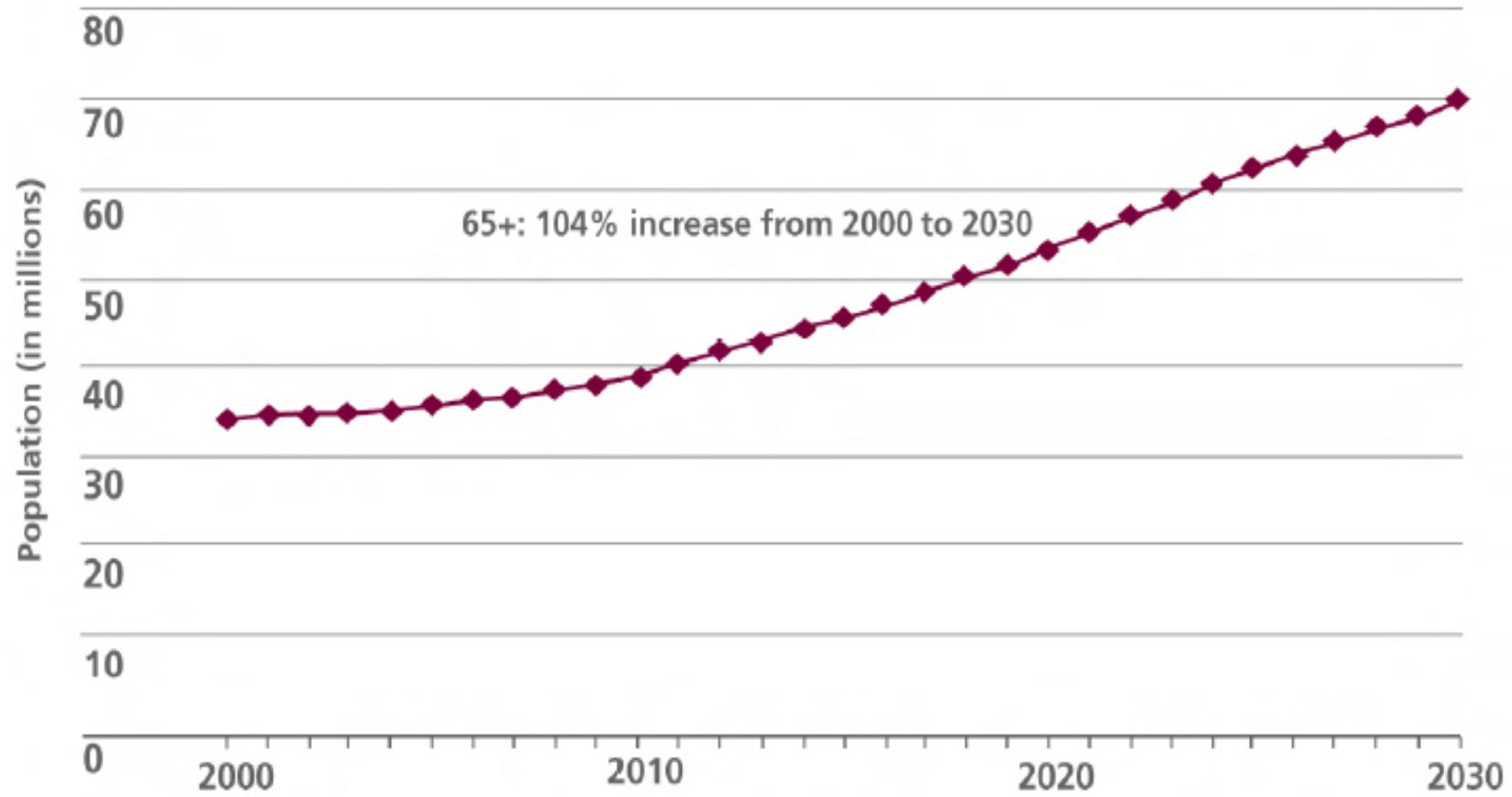
Professor of Medicine and Radiology

Wisconsin College of Osteopathic Medicine



**Why is the creation of a new College of
Osteopathic Medicine so important to
Wisconsin?**

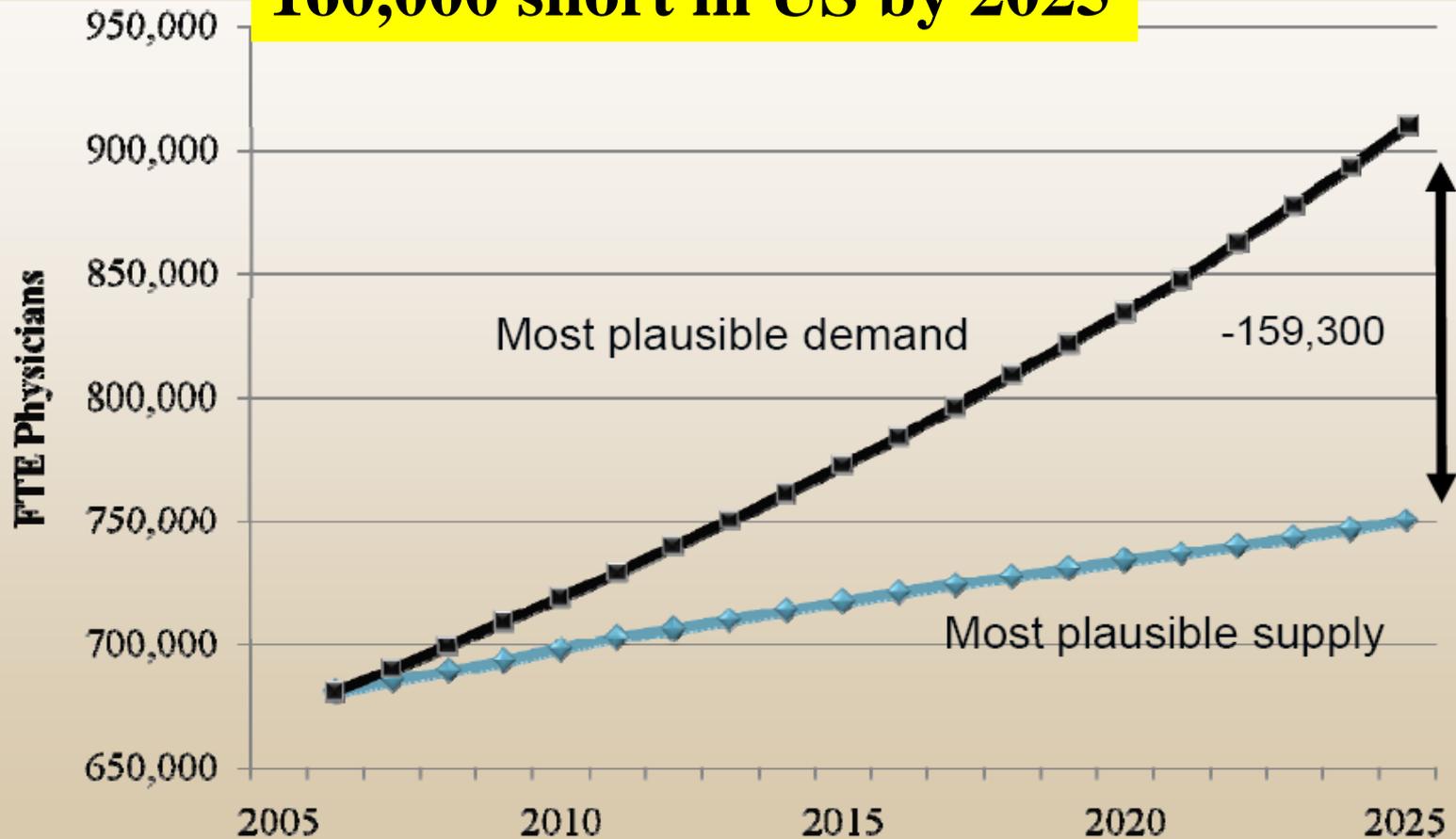
Number of Elderly Will Double by 2030



Source: U.S. Census

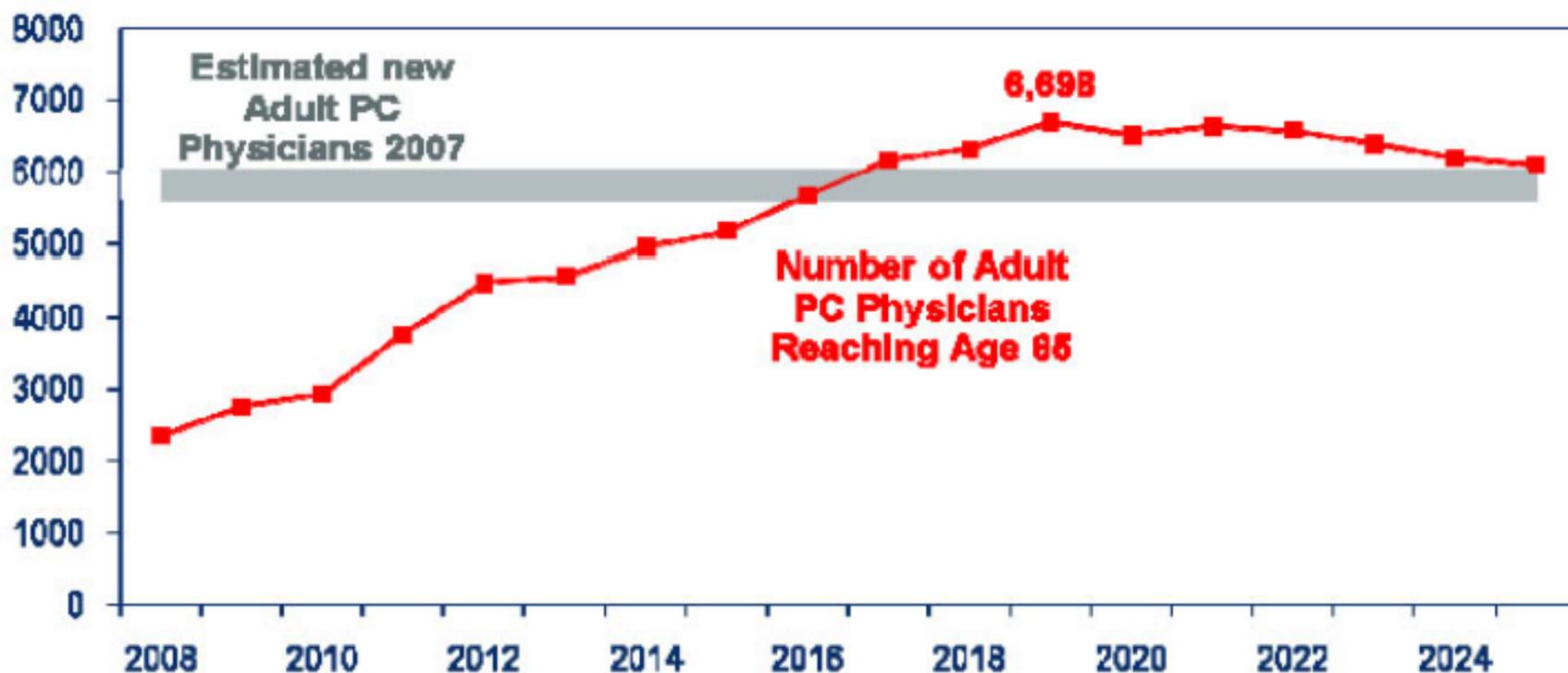
Most Plausible Scenario of U.S. Physician Shortage

160,000 short in US by 2025



Adapted from AAMC Workforce Projections 2008.

Adult PC Physicians Retiring Are Likely to Exceed # Entering Within Next Few Years



Note: Primary care numbers include hospitalists. Adult primary care includes family medicine and internal medicine. Includes both MDs and DOs.

Why Wisconsin? (Cont.)

- Wisconsin currently needs approximately 850-900 new physicians per year
- Wisconsin currently imports approximately 720 new physicians per year
- With the increasing national shortage, it will become progressively more difficult for Wisconsin to import physicians from outside of the state
- In November 2011 the Wisconsin Hospital Association (WHA) projected that Wisconsin will need 100 additional new physicians per year for the next 20 years
 - Primary care physicians will account for about 80% of the projected shortfall
- If the Wisconsin College of Osteopathic Medicine takes its first class in 2014, it will not have an effect on the physician shortage until 2021...**NEED TO START PIPELINE NOW!**



Osteopathic Medicine

What is a D.O.?

- The D.O. part stands for Doctor of Osteopathic Medicine. We are known as Osteopathic Physicians
- A D.O. is a fully licensed physician who can practice all aspects of medicine, perform all types of surgery and prescribe medication
- D.O.'s get extra medical training so they can use their hands to help diagnose and treat you. We also focus on really getting to know your home and family life...so they can treat you as a whole person.

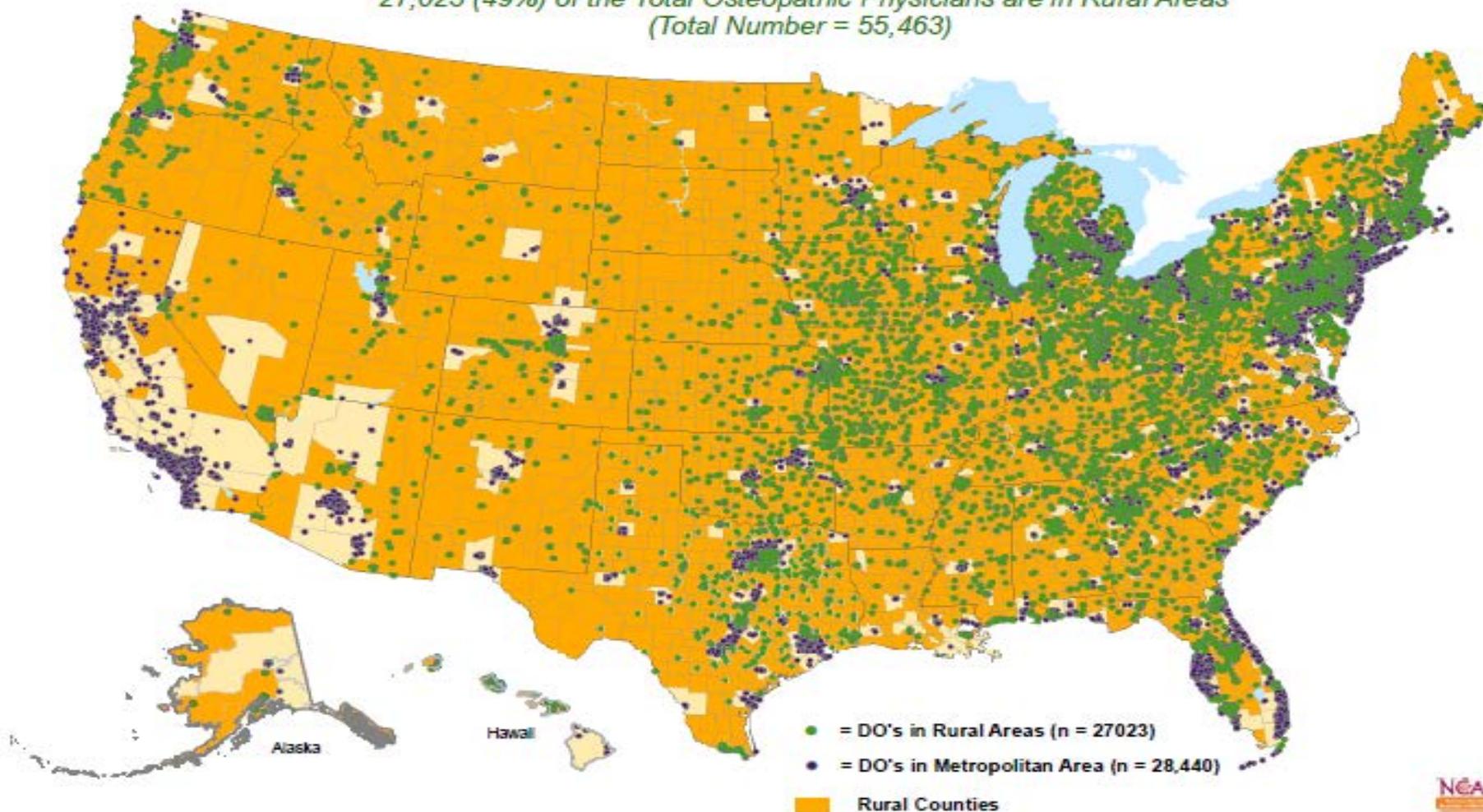


Important Facts About Osteopathic Medicine

- Higher percentage of primary care
 - 41% Family Medicine
 - 10% General Internal Medicine
 - 5% General Pediatrics
 - 4% Obstetrics/Gynecology
- Higher percentage of practice in rural and underserved areas
- Higher percentage of practicing physicians

2009 National Distribution of Osteopathic Physicians (DO)

27,023 (49%) of the Total Osteopathic Physicians are in Rural Areas
(Total Number = 55,463)



2012 Wisconsin Physician Distribution (MD, DO)

Minnesota

Michigan

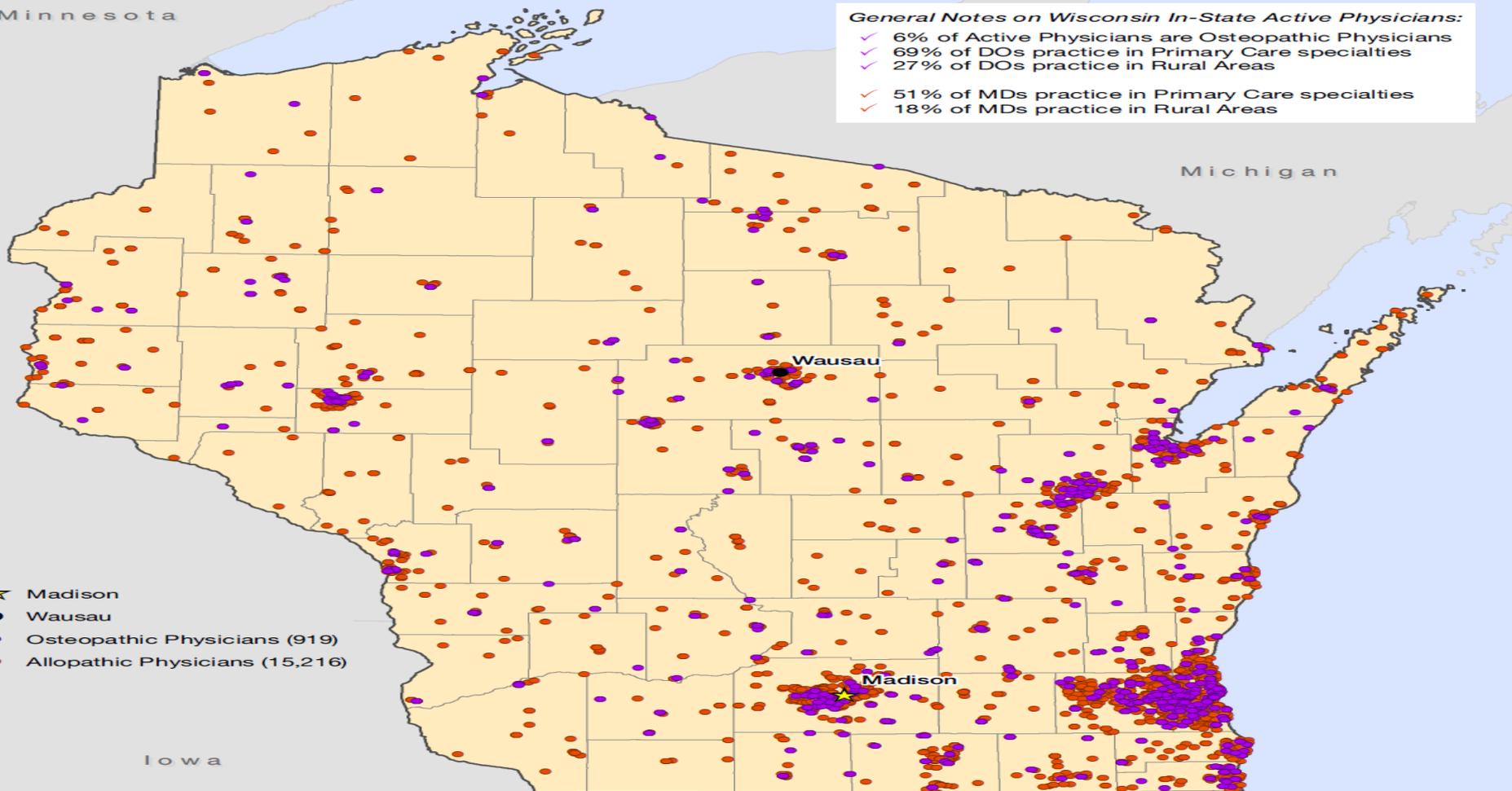
Iowa

Illinois

General Notes on Wisconsin In-State Active Physicians:

- ✓ 6% of Active Physicians are Osteopathic Physicians
- ✓ 69% of DOs practice in Primary Care specialties
- ✓ 27% of DOs practice in Rural Areas
- ✓ 51% of MDs practice in Primary Care specialties
- ✓ 18% of MDs practice in Rural Areas

- ★ Madison
- Wausau
- Osteopathic Physicians (919)
- Allopathic Physicians (15,216)

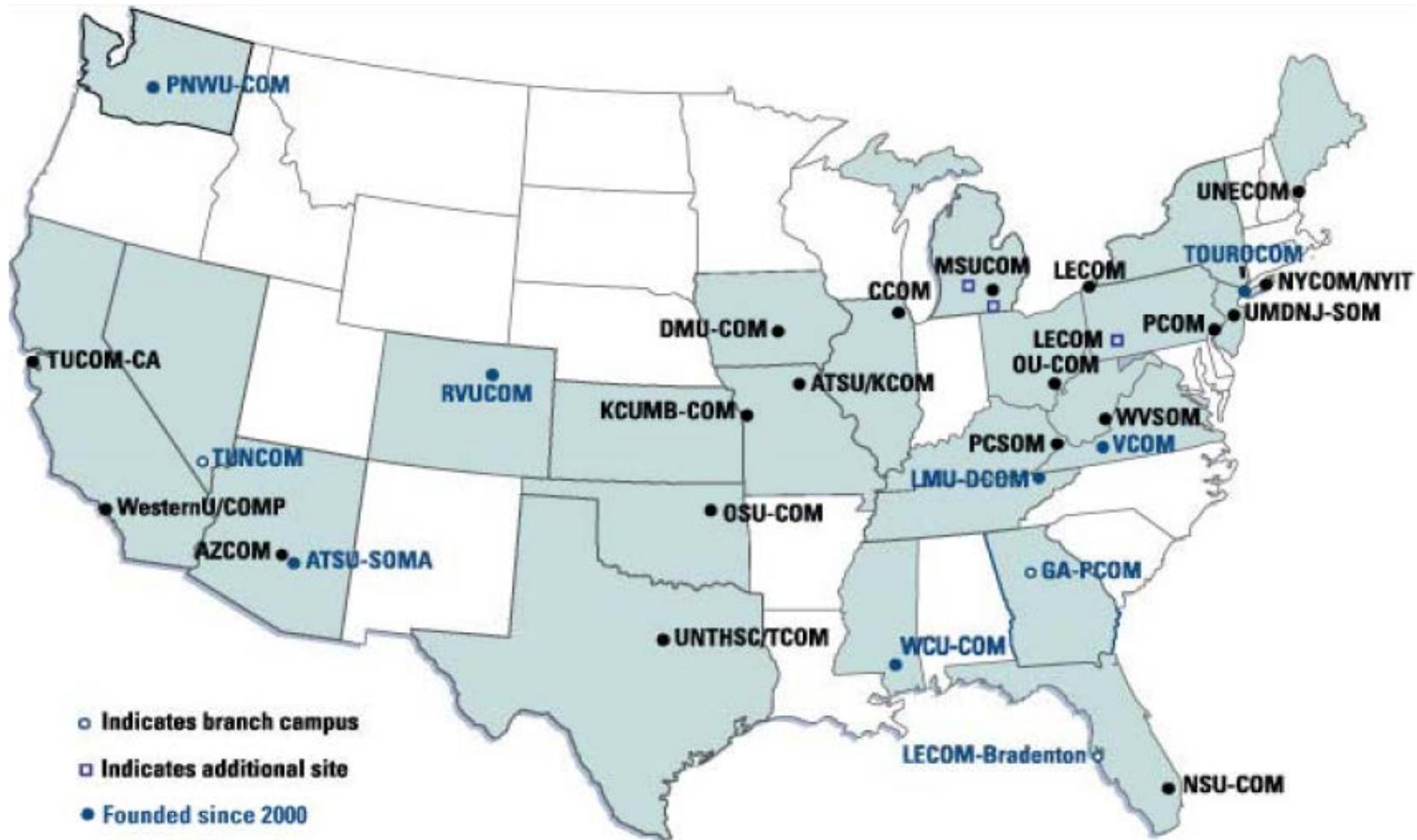


	Active, In-State	Primary Care	% of Total	Rural	% of Total	Underserved	% of Total
DO	919	631	69%	248	27%	137	15%
MD	15,216	7,688	51%	2,713	18%	1,940	13%
Totals	16,135	8,319		2,961		2,077	



Map created by the National Center for the Analysis of Healthcare Data
February, 2013

Data Sources: NCAHD's Enhanced State Licensure Data (2012); Rural based on OMB's Metro/Non-Metro Definition (2009); Underserved based on HHS/HRSA's Medically Underserved Areas (2013)



New and Planned Colleges of Osteopathic Medicine





Facts About Another College of Osteopathic Medicine Development

Marian University College of Osteopathic Medicine (MUCOM)

- Marian University is a small private non-profit liberal arts system in Indianapolis, Indiana
 - 2400+ students
- In January 2010, Marian University announced the creation of a new college of osteopathic medicine
 - Class size: 150 per year

MUCOM (Cont.)

- Affects of MUCOM on Marian University, Indianapolis and Indiana
 - Deliverables to Marian University
 - Number of students enrolling in math and science majors has doubled and SAT scores went up 80 points since announcement of MUCOM development
 - Job Creation at Marian University
 - Hiring faculty, staff (about 60 full and part time)
 - Economic development building project in Indianapolis
 - \$150 million plus in total impact
 - \$53.5 million construction
 - 318 direct jobs
 - 185 indirect jobs
 - If 50% of DO graduates stay in Indiana, then 75 new physicians per year starting in 2017



Wisconsin College of Osteopathic Medicine (WCOM)

Organization

- Wisconsin College of Osteopathic Medicine is incorporated as a 501(c) (3) with an 8 person Board of Directors
 - Chairman, CEO and President: Ibrahim Ahmed
 - Vice Chair: Jerry Yee, D.O.
 - Secretary, Executive Vice President and Dean: Gregg S, Silberg, D.O., R.Ph., F.A.C.O.I., F.A.O.C.R.



Mission

- To educate excellent osteopathic physicians who are dedicated to serve, first and foremost, the state of Wisconsin and the health care needs of its residents, emphasizing primary care in rural and underserved areas.



First Class

- Estimated start date of first class is August 2015



Class Size

- 100 students per year

Model

- Accept at least **85%** of students from Wisconsin
 - Focus on students from rural and underserved areas
- Mentoring program
 - Mentoring begins in junior high and continues throughout high school and college
 - Examples
 - Alabama Medical Education Consortium (AMEC)
 - A.T. Still University School of Osteopathic Medicine in Arizona (ATSU-SOMA)

Model (Cont.)

- Medical scholars program
 - 7 year undergraduate/medical education program
 - 3 year pre-med degree with guaranteed acceptance to WCOM
- Primary care scholars program
 - 3 year medical education program
 - Designed to attract more students into primary care and family medicine
 - 6 years total if combined with the medical scholars program

Model (Cont.)

- Develop and manage clinical and residencies training for all students
- If student is a state resident and does residency training in Wisconsin especially in the area they are from → Almost **90%** will remain to practice for their career



Tuition

- \$40,000/first year with 4.4% per year inflation thereafter



Main Campus

- Location: Sanctuary Ridge in Jefferson, Wisconsin
- Size: ~10 – 25 acres



Building

- New construction versus lease of a renovated existing building
- Size: ~90,000 square feet



Employees

- Total: ~100
 - ~9-10 Administrators
 - ~36-38 Faculty
 - ~52-54 Staff



Educational Degree

- ~23 positions will be physicians
- ~18 of the positions will require a Ph.D.
- ~24 of the positions will require a bachelor degree or above
- ~32 of the remaining ~100 jobs requiring at least a technical degree or above.



Economic Impact



Economic Impact

- Local community: ~**\$65,000,000** per year
- Surrounding communities with clinical and graduate training sites: At least ~**\$5,000,000** per year depending on size of training site

Economic Impact Of A Primary Care Physician

- Physician Net Contribution (Years of Practice)

	New/Remote Location	Established Location
Year 1	\$525K	\$1.05M
Year 2	\$638K	\$1.3M
Year 3	\$750K	\$1.5M



Just As Important As Economic Impact and Job Creation

- Increased access to high quality health care at lower costs!!!



Sustainability

Sustainability

- 28 out of 34 Osteopathic schools sites are private and all of them have demonstrated sustainability
- Escrow funds released back to the COM or its parent institution upon graduation of first class
- Tuition
- Endowments
- Grants
- Research



Accreditation

Accreditation

- Accrediting Body: Commission on Osteopathic College Accreditation (COCA)
- Accreditation Timeline
 - Letter of intent: Completed in December 2011
 - Pre-accreditation: Late Summer to Early Fall of 2013
 - Provisional accreditation: Late Summer to Early Fall of 2014
 - Full Accreditation: Late May to Early June 2019 at time of graduation of the first class

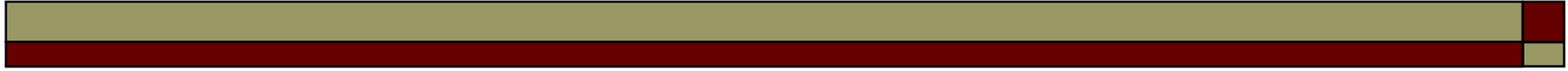


Funding



Funding

- Private donors
 - Foundations
 - Endowments
- Bonds
- City
- County
- State
- Federal
- Universities
- Health Systems
- American Indian/Alaska Native



Clinical and Graduate Training

Wisconsin

Northwest Region

Northern Region

Northeast Region

Western Region

Central Region

Southern Region



Statewide Regional Clinical and Residency (OPTI) Training Campus System

- Proposed regions:
 - Northwest: Superior, Ashland, Hudson, New Richmond, River Falls, Rice Lake, Chippewa Falls and Eau Claire
 - Northeast: Oshkosh, Neenah, Appleton, Green Bay and Sturgeon Bay
 - Central: Wausau, Stevens Point, Weston, Merrill and Antigo
 - Northern: Rhinelander, Woodruff, Eagle River, and Ironwood
 - Western: Tomah, La Crosse
 - Southern: Janesville, Beloit, Racine and Kenosha

References

- ❑ AACOM Website (aacom.org)
- ❑ AAMC Website (aamc.org)
- ❑ US Census report 2000
- ❑ CMS Proposal 2012
- ❑ AAMC Center for Workforce Studies
- ❑ Wisconsin Hospital Association (WHA) White Paper November, 2011
- ❑ Academic Medicine 85;4. April 2010
- ❑ National Ambulatory Medical Care Survey 2001-2007
- ❑ Physicians Practice Magazine January 2012
- ❑ Commission on Osteopathic College Accreditation (COCA) Revised Standards July, 2012
- ❑ Salaries.com

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